



**kamaala Enterprises Limited**



***Julius farm Services & Products***

**Dealers in:** High quality seeds and seedlings, farm equipment, farm consultancy, farm products, livestock production, dairy products.

**PRICE INDEX OF AGRICULTURAL EDUCATION SERVICES  
PROVIDED BELOW IS A COST LIST OF SERVICES OFFERED**

***"EXCELLENCE TESTED. EXPECT THE BEST"***



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<p><u><b>Base price</b></u></p>	<p><u><b>300,000UGX</b></u> <u><b>plus 10% of the value of requested services</b></u></p>
<p><u><b>Farming services</b></u></p>	<p><u><b>75,000 per service</b></u></p>
<ol style="list-style-type: none"> <li>1. Agricultural land evaluation</li> <li>2. Omni Directional income</li> <li>3. Polyculture assessment</li> <li>4. “ROC” analysis</li> <li>5. Succession planting</li> <li>6. “SWOT” analysis</li> </ol>	
<p><u><b>Farming strategies</b></u></p>	<p><u><b>75,000 per strategy</b></u></p>
<ol style="list-style-type: none"> <li>1. Aeroponics</li> <li>2. Aquaculture</li> <li>3. Aviculture</li> <li>4. Companion planting</li> <li>5. Crop Rotation</li> <li>6. “FISH” farming Strategies</li> <li>7. Hydroponics</li> <li>8. Insect farming</li> <li>9. Making organic fertilizer</li> <li>10. Reforestation and food forests</li> <li>11. Regenerative agriculture</li> <li>12. Row farming</li> <li>13. Succession planting strategies</li> </ol>	

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<u><b>Livestock education</b></u>	<u><b>100,000 per strategy</b></u>
<ol style="list-style-type: none"> <li>1. Bee keeping</li> <li>2. Cattle</li> <li>3. Chicken</li> <li>4. Fish</li> <li>5. Piggery</li> <li>6. Rabbit</li> </ol>	
<p style="text-align: center;"><b>----Fully customized Services or Strategies---</b></p> <ul style="list-style-type: none"> <li>➤ We understand that farmers might want additional specialized education on the crops they are growing, the livestock they raise, or want more specialized support. For an additional small fee, we will fully customize a service or strategy to YOUR business. We are happy to create ideas, layouts, and customized strategies based on YOUR request.</li> <li>➤ We even offer location a training in person at our farms or depending on location can send a representative to YOU for training at your farm.</li> </ul> <p style="text-align: center;"><i>These prices are to be determined depending on the amount of work needed, amount of crops, number of strategies needed, and farm size.</i></p>	

<h2><b>Base price</b></h2>
<ul style="list-style-type: none"> <li>➤ The employees and owners of “Julius farm services and products” all come from farming families. We understand how hard costly it can be for aspiring farmers or those who are looking to venture into something new.</li> <li>➤ Unlike other business’s that require a farmer to pay <b>ALL</b> costs in advance, we understand the hardship of having to access capital for large purchases. Our base price acts as a down payment. This allows us the starting funds to assist you as our newest client, after that any services or strategies provided can be repaid by the farmer over the course of the following harvest or months.</li> <li>➤ This lets you access our services today to start increasing your income while allow you to pay slowly over time!</li> </ul>

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### *Farming educational services*

- All of our farming services are designed to be able to provide our clients a quality education that will benefit their farms in the long term. All our services focus heavily on creating sustainable farming practices, increasing income, and reducing costs.
- Based on previous feedback and suggestions, we provided recommendations for each service we offer. Our services can be taken at any time and in any combination with other services or strategies.
- There are cases in which a service is required is for strategy. If you have questions please ask one of our sale representatives.

#### **Land maximization evaluation (recommended for row farming)**

- Land maximization evaluations look to help farmers better manger their fields with proper space management and field layout strategies. In this evaluation our goal is to help you maximize your field in what crops you are growing.

#### **Omni-directional income education (REQUIRED FOR REFORESTATION AND FOOD FORESTS)**

- Omni-directional income education seeks to help farmers by opening up new markets. This course helps farmers to seek as many ways as possible to sell every crop they grow. Every crop can be used in multiple ways to make or save a farmer money. For example, how many ways can you think of selling or using maize?
  - Selling at market or middleman, selling to livestock farmers, selling to flour mills, selling for seeds, composting for fertilizer, using husks and cobs for food production

#### **Polyculture assessment (recommended for crop rotation and companion planting)**

- Polyculture is a form of agriculture in which more than one species is grown at the same time and location to increase the diversity of natural ecosystems. Polyculture can help a farmer to control pests, weeds, and disease without major chemical inputs. As such, polyculture is considered a sustainable form of agriculture.

#### **“ROC” analysis**

- Reduction of cost analysis is a study that is conducted of a business to determine if there is money being spent that would lead to a business being less profitable. This study covers the entire business in the areas of labor, salaries, material costs, and general business spending.

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**Succession planting study (required for Succession farming strategies)**

- A succession planting study is research study that allows a farmer to develop a regular harvest crop's. Succession planting requires extensive education and preparation before implementation. Succession farming allow a farmer to be able to produce crops on a weekly basis dramatically increasing their income.

**“SWOT” analysis**

- SWOT analysis is a strategic planning technique used by a person or organization to identify the strengths, weakness, opportunities and threats related to business competition. This is used to help a business create a long-term strategy to success.

**Farming strategies**

**Aeration strategies**

- Learn how to proper air flow and water misting strategies can save your farm money, while also providing increased yield and protection against fungal problems

**Aquaculture**

- Aquaculture focuses on encouraging sustainable farming along with the raising of fish. Aquaculture can help a farmer can increase their income, recycle water, and save money on fertilizers.

**Aviculture**

- In aviculture we teach how birds domestic or wild can provide very valuable services to a farmer. We teach how birds can generate income, but can also help to provide fertilizer, and help to control insects that attack crops.

**Beekeeping**

- In our beekeeping strategies we focus less on how to extract honey, but focus heavily on how bees can help increase your farm's yields! According to a South African study, farms growing fruit and some types of vegetables saw that farms within 5km of a beehive produce on average 30% more per harvest. Our strategies focus on how beehives can not only help the environment, but can also dramatically increase your income.

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<b>Companion planting</b>
<ul style="list-style-type: none"> <li>➤ Companion planting is short strategy of the planting of different crops in close proximity of each other <b><i>during the same harvest</i></b> for a number of different reasons. These include: pest control, pollination, providing habitat for beneficial insects, maximizing use of space, and to increase crop productivity</li> </ul>
<b>Crop Rotation</b>
<ul style="list-style-type: none"> <li>➤ Crop rotation is long term strategy and the practice of growing a series of different types of crops in the same area across a <b><i>multiple</i></b> of growing seasons. It reduces reliance on one set of nutrients and over time helps to reducing the amount of needed fertilizer in each harvest, while also over time helping to increase plants natural ability to protect against pests and fungal issues.</li> </ul>
<b>“FISH” farming Strategies</b>
<ul style="list-style-type: none"> <li>➤ There are 20 types of crops that grow in 20 – 60 days. This means any farmer can plant a seed and in 20 to 60 days have food available for the market! This is strategy can help any farmer create a stable income and provide a sustainable food supply for their communities.</li> </ul>
<b>Hydroponics</b>
<ul style="list-style-type: none"> <li>➤ Hydroponics is a method of growing plants without soil, by using mineral nutrient solutions in water a farmer can grow a variety of crops within a greenhouse or outdoors without needing a large amount of land. This is an advance form of agriculture and farmers need require access to power and water.</li> </ul>
<b>Insect farming</b>
<ul style="list-style-type: none"> <li>➤ Insect farming is the practice of raising and breeding insects as livestock. Insects may be farmed for the commodities they produce, be used as food, as animal feed, as a dye, or for manufacturing reasons.</li> </ul>
<b>Making organic fertilizer</b>
<ul style="list-style-type: none"> <li>➤ In this program we provide extensive soil education and even explore unconventional ways to create mulch and organic fertilizers. This allows the farmer long term to save considerably on fertilizers and helps to move a farm highly sustainable means of growing produce.</li> </ul>

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**Reforestation and food forests**

- Reforestation is the intentional reseeding of areas to create forests and woodlands. In our program, we focus on how a single arce of woodland can provide massive long-term returns. Food forests allow a farmer to give back to the environmental while growing an abundance of crops.
- A properly planned “Food Forest” can allow a farmer to create a huge amount of food in a small area.
- A single arce can see hundreds of fruit trees in addition to producing 1000’s of kg of produce. Larger food forest can produce jobs in Environmental protection programs, tourism, firewood and timber extraction, and production of fruits and vegetables making these great investments for those with large amounts of land.

**Regenerative agriculture**

- Regenerative agriculture is a rehabilitation style approach to food and farming systems. It focuses on topsoil regeneration, increasing biodiversity, improving the water quality and cycles, enhancing ecosystem services, increasing resilience to climate change, and strengthening the health and vitality of farm soil. Practices focus heavily on recycling as much farm waste as possible and adding composted material from sources outside the farm. This reduces pollution, increases soil fertility, increases yields, and greatly reduces fertilization costs.
- This program is highly beneficial for farmers who’s soil is of poor quality, lose soil to environmental effects, or are looking to increase the fertility of their fields.

**Row farming and seeding**

- Row crop farming is a strategy in which seeding and planting is done in rows wide enough to allow it to be tilled and serviced by agricultural machinery or employees tailored for specialized crops. Row farming requires extra planning and specialized seeding techniques, but allows farmers to heavily reduce the amount of water, chemicals, fertilizers, and seeds per Arce.

**Succession planting strategies**

- Succession planting is the strategy of field management which allows farmers to grow crops back to back in a rapid fashion. This allows after a few months of preparation for a farmer to be able to grow crops on a weekly basis. This requires a high amount of education and planning, but can lead to weekly harvest and a very stable source of income.

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## ***Livestock education***

- In organic and sustainable farming livestock are used to not only to provide income, but can be used by a farmer to help decrease costs. Our strategies focus less on just how to raise livestock and more how livestock can provide often unconventional or overlooked benefits to a farmer.

### **Beekeeping**

- Besides honey production bee's can greatly increase a farmer yield through pollination. Our education focus's on how they increase a farmer's yield and how a farmer can use this ability to not only increase theirs, but how it can be used to help others while making additional income.

### **Cattle**

- Cattle are commonly raised for meat or milk, but did you know some farmers make more money using them in unconventional ways?
- Some farmers can use just a few cattle to make stable monthly incomes in "Production of manure, using cattle to clear fields, and by encouraging larger herds".

### **Chickens**

- Chickens can be used in over a dozen ways to make money!
- Selling meat, eggs, protecting crops from certain insects, quality fertilizer, textiles, we can show you how to make a small investment in chickens turn into a long term income.

### **Insect's**

- With a little planning you can create your own insect farm. Humans can consume most insects safely providing us a sustainable, cheap, and nutritious food supply. Not to mention insects can be grown so quickly and cheaply they can be raised for a good income when sold to farmers either for their livestock or as fertilizer.

### **Piggery**

- Pigs are great sources of meat. However, some farmers use them to produce manure, minimize farm waste, and they can help reduce pollution.

### **Rabbit**

- Rabbits are some of the best animals to have on the farm. They produce meat, furs, some of the best organic fertilizers, help to manage weed populations, and not to mention they reproduce extremely quickly. With a little planning even a small rabbit farm can make a good monthly income.

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